

Atanasi Basile Koudonis

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Objective :

Manager or Executive Assistant

Dynamic , versatile, hands-on Manager, dual national Greek and Brazilian, who leads teams to design and implement successful IT projects that align business and IT objectives to deliver rapid results.

Energetic, trusted and detail-oriented Senior Program Manager and strategic solution provider with outstanding project and conflict management skills. Accomplished leader known and respected for leading successful change in projects and building credibility with executive teams and staff. Solution driver who bridges the gap between business and technology with expertise in managing complex multiple projects.

Certification :

MEA : Masters Engineering Administration – George Washington University ;
Blockchain Bootcamp : Smart Contract in Solidity language Ethereum , PUC RJ
and Microsoft Office Applications Word, Excel, PowerPoint, Outlook, SAP.

Professional profile

EXPERIENCE

2017 – now NeuroBanco www.neurobanco.com : Associated Consultor.
2017 – now : GLG Gerson Lehman Group : Council Member

2016 – 2017 Nortegam : Project Manager – Worked on a project to install an Offshore Shipping Terminal in the north region of Brazil to store soybeans in bulk loaded from large convoy barges for further transshipment to grain vessels, Panamax size up to VLOC size , in 22 meters perennial draft without any other restriction.

2012-2015 Dtona Comercio de Reciclaveis Ltda - Manager :

Responsible for the purchase, selection and sale of recyclable metals and plastics in Guarulhos,

- Managed timely processing of products within budgetary requirements.
- Coordinated all project activities and services to ensure staffing to meet goals.

2006-2012 Agencia Maritima Posidonia Ltda. – Director :

Trusted Financial Executive with CFO level responsibilities, launched Posidonia in November 2006 as owners representative in Brazil of IMA, International Maritime Associated S. A. , Developed and executed offers to supply Coal, Pet coke and Metallurgical Coke to Camargo Correa Cimentos, Cimpor, Votorantim, Gerdau , CSN and other large Brazilian Companies offering commodities on C&F on very competitive conditions.

1999 - 2005 Michael Baker do Brasil . – Director :

Spearheaded the development of the Office in September 1999 in São Paulo, as a unit of Michael Baker Corporation (www.mbakercorp.com), providing civil infra structure services for the telecommunication industry in Brazil. Program Manager over all IT projects, management of work loads, defined deliverables, hired and mentored resources, conducted performance reviews and ensured compliance with established standards. Directed businesses forecast and financial analysis activities, identifying opportunities and risks along with action plans to ensure attainment of financial goals.

- Responsible for the Administrative, Commercial, Planning, Marketing and Accounting tasks, with authority over 40 Engineers and Inspectors on different projects in Brazil.
- Captured 60% savings in project costs in only 5 months ; re-engineering project plan and renegotiated contracts.
- Managed the contracts for 800 km of Alcatel Executive and As-Built projects of Optical Fiber Cables in the States of Acre, São Paulo and Porto Alegre.
- Controlled a team of Engineers working in the supervision of technical due diligence for over 400 Sites of Telecommunication Towers for Crown Castle.
- Project Management for 160 Site Acquisition, Evaluation and Radio Frequency for Alcatel PCS Telecommunication projects in São Paulo and Rio de Janeiro.
- Leadership over a team of Senior Telecom Engineers working for Lucent Roll out Management Plan for GSM implementation.
- Elaboration of commercial proposals to potential Clients, with meetings to present the project as well as contacts with technical and commercial departments.

1983-1997 South America Maritima Ltda - Director :

Opened Samaritima in 1983. Responsible for shipping contracts worth about US 20 Million/year for the management , project schedule, planning and implementation of operations, acting as Owners Representative in Brazil of two multinational major Shipping Companies based in London and Piraeus , Polembros Shipping LTD - Tankers / Bulkers Vessels) and Lomar Shipping LTD - (Reefer Vessels) . Developed (chartered) and maintained business with Petrobras -Shipping and Commercial Departments, managed and operated in the Brazilian Coast a Polembros fleet of up to 7 Tanker Vessels on Time-Charter to Fronape, coordinated the Bulk Vessels on Loading /Discharging of Ore/Oil/Soya in the Brazilian Terminals/Ports , and dealt with Contract Fixtures and Port Operations of Reefer Vessels operated by Lomar, in Loading / Discharging of Orange juice, Chicken , Fish and other frozen products of major Brazilian Import/Export Co.

Educational Background

- **Undergraduate** *Civil Engineer*, PUC (completed in December/1977).
Certified Engineer registered at CREA , Rio de Janeiro and Sao Paulo , Brazil ,
- **Postgraduate - MEA**
Master Engineering Administration, George Washington University
December/1981, Graduated with Honors and a 4.0 GPA

Languages

Spanish: reading intermediate, writing basic, conversation basic

English: reading fluent, writing fluent, conversation fluent

Greek: reading advanced, writing intermediate, conversation fluent.